

4 Insurance companies know the lawyers who dabble in personal injury law. They won't hesitate to take advantage of

Up to \$3,500 in medical/rehabilitative benefits if the insurer deems your injuries to fall in to the Minor Injury Guidelines (MIG)

Up to \$8,000 for funeral benefits

A Personal Injury Lawyer has the contacts and connections to send you to the right doctors at the right time to get the most out of your case. A dabbler doesn't. The key to success in law is to do one thing, really really well. A good personal injury lawyer has established their reputation in the field of personal injury law by doing their job well time and time again. A dabbler hasn't. There's a reason the dabbler dabbles.

The role of health care professionals in your car accident case In Canada, we are fortunate to have a universal health care system. Many services are covered by OHIP. But others services are not. When an accident victim needs services which are not covered by OHIP, a personal injury lawyer will help the injured party get the insurance company to pay for those services. These services include but are not limited to: Occupational Therapy **7.** Social Work

2. Physiotherapy 8. Neuropsychological Treatment and Counseling Massage Therapy 9. Family Counseling 4. Chiropractic Treatment 10. Rehab Coaching 5. Speech Language Pathology 11. Exercise Classes 6. Psychological Treatment 12. Any assistive devices or home modifications required to accom modate the injured party following the accident All of these services will assist the injured party in their road to recovery. Many accident victims find that working with any of the therapists, doctors, or counselors mentioned above is very helpful towards achieving their rehab goals. A personal injury lawyer, such as the lawyers of Goldfinger Personal Injury Law, can help set you up with the right rehab professionals to ensure that you get the best treatment possible.

Do I have to pay the rehab ofessionals for their treatme The quick answer to this question, is that "no", you don't need to pay the rehab professionals for their treatment if your personal it works:The health care provider submits a Treatment Plan on one of those confusing Accident Benefit Forms (OCF-18). The The insurance company, then acts as judge, jury and executioner

care and treatment given the catastrophic nature of your injuries.

injury lawyer can get the insurance company to pay. Here's how form is then submitted for approval to the insurance company. and determines whether or not that treatment plan is "reasonable and necessary". If the insurance company deems the treatment plan to be "reasonable and necessary", then the treatment plan is approved and the injured party can get treatment. If the insurance company does not deem the treatment plan to be After a car accident, your bills can easily start to pile up. "reasonable and necessary", then the treatment plan is denied Expenses such as parking at the hospital, doctor's appointand the injured party either won't get treatment, or will have to ments, medication, assistive devices, paying the ambupay for the treatment out of their own pocket if they have the lance bill, paying to the television in the hospital room. All means to do so. This can be very costly for the injured party to do of these bills certainly add up and create unnecessary because this treatment is expensive. This system, whereby the financial strain on the family of the injured party. Speak to insurance company determines on their own whether or not the your personal injury lawyer about these out-of-pocket treatment plan is "reasonable and necessary" angers many expense. It's important that you hold on to your original accident victims because it puts all of the power in the hands of receipts. Make a folder and save these receipts in your the insurance companies. A good personal injury lawyer will sue folder. Your personal injury lawyer will submit these the insurance company in the event a treatment plan is denied receipts to the insurance company on the special accident to ensure that their client, the injured party, gets the treatment benefit form (OCF-6) to make sure that you get paid. If your personal injury lawyer isn't doing this, then you should

seriously consider finding a different lawyer. I can't work after my car accident. Can I get paid by the insurance company? One of the accident benefits available to injured parties following a car accident is called an Income Replacement Benefit. An Income Replacement Benefit or "IRB" will cover up to 80% of your pre-accident net income based on your past 4 weeks of work, of past 52 weeks of work (if you're self-employed), with a limit of up to \$400/week. This \$400/week can be increased if you purchased optional insurance to increase the benefit. This optional rider cannot be purchased and applied after the initial car accident. You need to have done it before the car accident, which very few people opt for. In order to collect an IRB, you will need to get your employer to complete an Employer's Confirmation of Income Form (OCF-2). You will also need to submit your tax returns for your previous years of working to prove how much money you made in the past. The insurance company also may require pay stubs, bank statements, invoices, or any other financial information they deem necessary in order to prove and quantify your pre-accident income. Helping self-employed accident victims can be very tricky if their financial records are not in order.

An injured party in a car accident case will hear quickly hear about the Financial Services Commission of Ontario or "FSCO".

able and necessary", then the care will not get paid. very difficult benefit to recover under the new law.

FSCO is a government tribunal set up to specifically deal with accident benefit claims. Basically, the government has acknowledged that accident benefit law is complicated. It requires a specialized forum and specialized adjudicators to deal with accident benefit disputes. FSCO was created as a way to stream line accident benefit claims. It applies to accident benefit claims and accident benefit claims alone. Accident benefit claims are disputes between accident victims and their insurance companies over the payment of accident benefits such as massage therapy, occupational therapy, psychological counseling, income replacement benefits and attendant care benefits to name a few. Accident benefit claims are not the same as tort claims for pain and suffering. FSCO does not have the authority to hear any tort claims. FSCO was supposed to hear these accident benefit claims within 90 days by way of mediation. A mediation is a without prejudice, confidential, settlement meeting or phone conference whereby the parties get together before a mediator, and the mediator attempts to settle the case. If neither party doesn't want to settle, they don't have to. The mediator was there to use his/her expertise in dispute resolution and in accident benefit law to broker a deal between the parties. If the mediation settled, then the dispute settled and the parties could move on. If the dispute did not settle, then the injured party has the option to sue in Superior Court, or could file for Arbitration at FSCO. Unlike mediation at FSCO, an Arbitration at FSCO is binding on the parties. You cannot go straight to a FSCO Arbitration without first participating in a FSCO Mediation. The arbitration is just like a trial, except it doesn't have the same formalities of a trial. FSCO Arbitrations are supposed to be heard faster than trials in Superior Court. They are also supposed to be less expensive, more stream lined, and before an Arbitrator who knows accident benefit law inside and out, as opposed to a Judge of the Superior Court who may not understand the complexities of accident benefit law. Arbitrations do not consider pain and suffering. They only consider accident benefits.

The Goldfinger Guide list pain and suffering claims near the end, because it is so difficult to sue for pain and suffering in Ontario given the present state of the law. Pain and suffering claims are referred to as "tort" claims at law. Get used to the term. Tort claims are meant to compensate you for your pain and suffering (general damages), past and future loss of income, loss of competitive advantage in the workplace, future care costs not covered by accident benefits, loss of enjoyment of life, special damages like your out-of-pocket expenses, aggravated damages, punitive damages, and any other damages which you sustained as a result of your car accident. In the United States we hear of huge multimillion pain and suffering awards for personal injury claims. In Canada, we do not have such big awards for pain and suffering. The reason is that in Canada, there is a cap on damages for pain and suffering claims. This cap was set by the Supreme Court in a series of cases called "the trilogy". Damages for pain and suffering are capped at around \$317,000. This figure gets adjusted every year or so to account for inflation and increases to the cost of living. The maximum award for damages for pain and suffering are granted to a person with extreme pain and suffering and extreme injuries such as loss of limb, much their case is worth without properly understanding the law of damages. People get these figures from friends, family, advisors, or things they see on television. There is nothing more fatal to a case than an accident victim with a fixed number in their head which is based on unrealistic expectations rather than the law and facts about their case.

he Threshold for Pain and Suffering Claims: Serious & Permanent Injuries The reason it's so difficult to sue for pain and suffering from a car accident claim is because the government has enacted a law making it that way. This law limiting an accident victim's ability to sue was introduced based on the encouragement from the insurance industry. They successfully lobbied, and continue to successfully lobby government to make changes to the law to limit the rights of accident victims, in order to minimize the exposure of insurance companies. This means that insurance companies are paying less for claims in order to maximize their profits. The threshold for pain and suffering claims did not exist back in 1970 or in 1980. So, if you were involved in a very small car accident in those decades, you could simply sue the other driver for pain and suffer

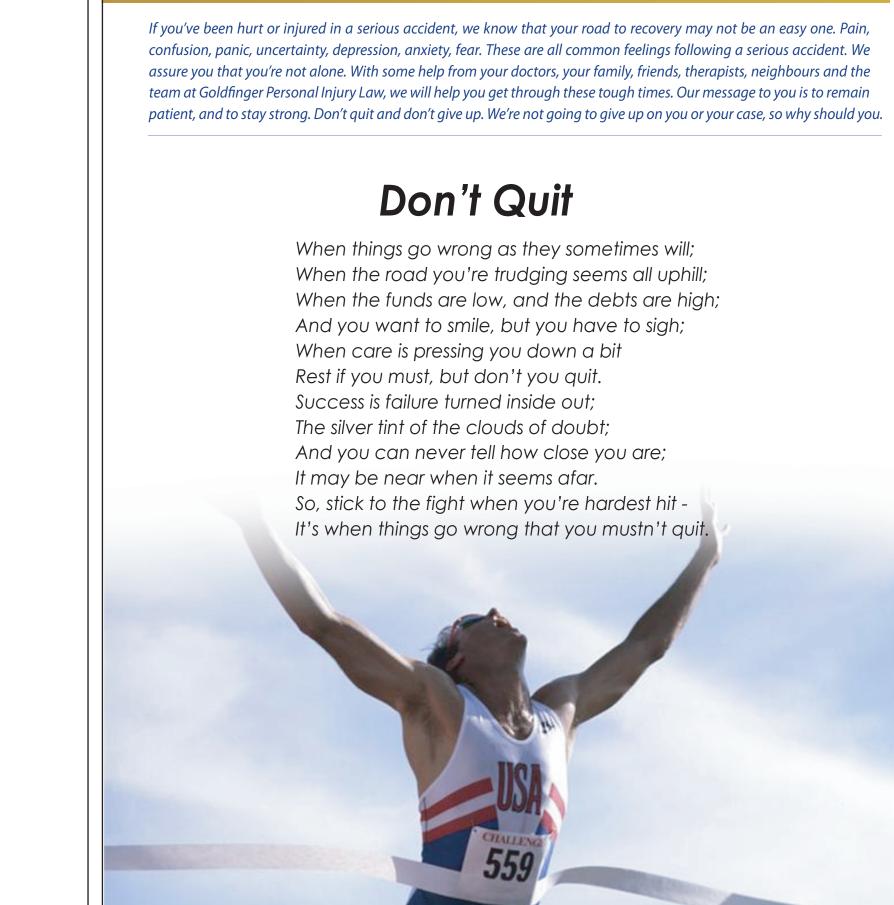
Nowadays, the in order to sue for pain and suffering, your injuries need to meet the legal threshold which is loosely defined as

being injuries which present a: Courts have defined this in many ways. But, for the purpose of the Goldfinger Guide, the term "serious" means if you cannot work, cannot act as a caregiver, cannot participate in your normal activities of daily living. If you're able to work as you once did before the car accident; if you lead the same life as you did before the accident, then there's a good chance that the Court will not deem your injuries to be "serious" enough to meet the threshold. Secondly, your injuries need to be "permanent". **Permanent means for the rest of your life**. If your injuries only lasted 1 year, and then you returned to a normal life, there's a good chance your injuries will not be found to be "permanent"; and therefore, you won't meet the threshold for pain and suffering damages. Just a small bump or bruise will not be found to be serious and permanent. The injuries need to be significant, and need to impact the accident victims life in a very real, and very tangible way. Your personal injury lawyer is the best person to make the assessment in terms of whether or not your injuries will meet the threshold. Ask your personal injury lawyer about this.

irrespective of the severity of the injuries.

In addition to passing the Threshold, your injuries also need to surpass the \$30,000 deductible for pain and suffering claims. The deductible means that the first \$30,000 awarded to you in your case essentially vanishes. This deductible does not apply to any So, if at trial, the Judge awards you \$25,000 for your case, this will be a valueless claim after the \$30,000 deductible is applied. In such a case, you may likely have to pay the insurance company's legal costs if they had a smart lawyer. In another example, if at trial the Judge awards you \$35,000, after the application of the \$30,000, you will only be left with a \$5,000 award. After paying your lawyer's fees, disbursements, taxes etc., you aren't really left with much. The concept of the deductible doesn't seem fair, particularly from an accident victim's perspective. The reasoning for its application have a realistic expectation of what their potential award could be. Many people have fixated amounts in their heads about how started. Insurance companies lobbied to government for changes to the Insurance Act to enact a \$30,000. The government listened, and accident victims (meaning the general public) have been dealing with the ramifications ever since. The end result is that with the application of the Threshold and the Deductible, it is very hard to recover damages for pain and suffering in a car accident case.

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At Goldfinger Personal Injury Law, we know that finding a personal injury lawyer can be an intimidating process. This is likely your first serious accident, your first serious insurance claim or your first time having to seek out a lawyer in order to protect your rights. You probably have a ton of questions about your injury, your accident, your claim and your personal injury case. We want to make the entire legal process, from the initial consultation with you, to the time your case closes, as simple and as easy to understand as possible. As a pledge to our clients, we have developed the Goldfinger Guarantee. In the practice of law, there are no guarantees. But in the practice of helping people put their lives together after a bad injury or accident, we can make a few guarantees without hesitation. The Goldfinger Guarantee are a set of rules which our firm has followed since its inception. These rules, or Guarantees, have given our law firm an outstanding track record of success and client satisfaction. **1** Goldfinger Guarantees that YOU, the client, come first. **Z** Goldfinger Guarantees that you won't pay any legal fees until your case settles. Goldfinger Guarantees that you will get straight forward, easy to understand answers. If you don't understand something, just let us know and we will explain it to you in a different way to make sure $m{q}$ Goldfinger Guarantees that you will have unfettered access to a personal injury lawyer to answer all the questions about your case. Whether it's by phone, fax, snail mail, face to face meeting, Skype, email, smoke signal or 1 witter, you will have access to the Goldfinger Personal Injury Law team. Goldfinger Guarantees that your query will be answered within 24 hours, if not sooner. Goldfinger Guarantees that we will do everything in our power to ensure that we get the best result for your personal injury or disability case. **7** Goldfinger Guarantees that we do not represent insurance companies or financial institutions. Goldfinger Personal Injury Law is 100% accident victim oriented law firm which represents real people with their real accident and disability claims. $oldsymbol{\delta}$ Insurance companies work hard to defeat your claim. Goldfinger Guarantees that we work harder.

PERSONAL INJURY LAW

Income Loss and Loss of Competitive One of the major heads of damages in any car accident case is the injured party's loss of income, or loss of competitive advantage in the workplace. This is especially important to maximize an accident victim's recovery because damages for pain and suffering are capped in Canada. There is a relatively scientific method towards making income loss calculation. Actuaries, economists and accountants are often hired by personal injury lawyers to calculate past losses, and to project future losses. Age, life expectancy, past income, education, The short answer to this question is "yes". There are many ways your immediate family can get compensated for your car accident training and experience are taken into consideration. Random claim. Firstly, your family members, and anyone else who helped you may be entitled to Attendant Care Benefits or figures are not just thrown out to satisfy this claim. Housekeeping/Home Maintenance Benefits by way of Accident Benefit Claim from your own car insurance company. The persons who provided the help will need to complete an OCF-6 Form to get compensated to these benefits. These benefits are limited to Past income must be \$1,500/month for Attendant Care Benefits, and \$100/week for Housekeeping/Home Maintenance Benefits. Both figures are for non-catastrophic claims. The limit for catastrophic claims increases to \$3,000/month for Attendant Care Benefits. The limit of shown on your tax returns \$100/week for Housekeeping and Home Maintenance remains the same for catastrophic claims. Your immediate family such as If you didn't report it, you can't claim it. It's important to estab
The accident victim earned \$50,000 in the three years before your spouse, children, brothers, sisters or grandchildren may also be entitled to a Family Law Act Claim for the loss of guidance, lish a pattern of steady income on your tax returns. One year his car accident. Accordingly, his past income loss claim. If the making a lot of money, and the next year making little money would compensate him for \$50,000 representing his year of claim does not meet the threshold, then a Family Law Act claim will not be successful. Family Law Act claims do not cover the pain will make the task of calculating your past earnings more lost income, and there would be not future income loss claim and suffering of a family member. They only cover the loss of guidance, care and companionship sustained to the family member because he hit the age of retirement following the accident. as a result of the accident. If the relationship grew stronger or the accident helped to bring the family closer together, then there difficult. They will need to be averaged. People often believe that their case is worth millions and

Take the example of the 40 year old school teacher who won't be any sort of loss of guidance, care or companionship and the Family Law Act claim will be weaker. Just like tort claims for

millions of dollars. They fail take into consideration that there is earned \$55,000/year before her accident. She will never be pain and suffering, there is a separate deductible for Family Law Act claims. Each claim is subject to a \$15,000 deductible. The a cap for damages on pain and suffering at around \$317,000. If able to work again on account of a spinal cord injury deductible does not apply for fatality claims. So, if at trial, a Judge awards the spouse of an accident victim \$20,000 for their loss you also were not working and on disability in the years before sustained in a roll over car accident. The teacher would have of guidance, care and companionship, that \$20,000 is really only a \$5,000 award after the \$15,000 deductible is applied. your accident, the only other real source of damages for your worked until age 67 and recovered benefits. That's 27 years of case may be the future care costs. But, if all future care costs will be covered by OHIP, then getting the valuation of the case will be covered by OHIP. up to the millions and millions of dollars which the injured claim of \$1,485,000. This figure does not take into account Every injury is different. Every person is different. Every case is different. Car accident cases are marathons. party believes that he is entitled to is simply unrealistic. You raises, the value of her benefits, or the present value discount.

They aren't sprints. Insurance companies are very good at taking your premiums. But when it comes to paying out benefits, or large can't just make up a dollar figure in your head and expect for it

These figures would need to be calculated by an expert.

awards to compensate you for pain and suffering, they aren't so good. Why would an insurer rush to pay out your claim, when they can to be awarded to you by a judge. There is method to the mad
The above figures alone only account for loss of income damhold on to the money for as long as possible so that they can continue to earn interest on that money. The longer they wait to pay you ness of quantifying personal injury cases.

ages. They do not account for damages for pain and suffering,
out, the greater chance that you may get better or that they may catch you doing something which is damaging to your case. Take the example of a 66 year old construction worker who future care costs, attendant care, housekeeping and home Your case is your life. But to an insurance company, your case is business. was planning on retiring at 67. He was unable to work follow-Your case, along with your pain and suffering is boiled down to a mathing his accident. Because of the accident, he missed out on 1 ematical equation whereby their risk is scrutinized meticulously. Our year of work, and then at the age of 67, he retired and claimed courts are notorious for lengthy delays, overcrowding, and scarcity of resources. If you were to set your action down for trial today in Toronto's Superior Court, you would have to wait 2-3 years before you saw the inside of a courtroom for your case. Some cases settle within a year. Other cases settled within a number of years. It all depends on the njuries, the facts of the case and the individual's life circumstances. No

Closing Message from Goldfinger Personal Injury Lo